

Admin Minnesota

Materials Management Division

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For TTY/TDD communication, contact us through the Minnesota Relay Service at 1.800.627.3529.

CONTRACT RELEASE: F-535(5)

DATE: JULY 22, 2010

PRODUCT/SERVICE: FOOD, BEVERAGE AND STORAGE PRODUCTS – COMPOSTABLE

CONTRACT PERIOD: JULY 23, 2010, THROUGH JUNE 30, 2011

EXTENSION OPTIONS: UP TO 48 MONTHS

ACQUISITION MANAGEMENT SPECIALIST: RENEE ALLRAM

PHONE: 651.201.2441 **E-MAIL:** renee.allram@state.mn.us **WEB SITE:** www.mmd.admin.state.mn.us

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
NATURE FRIENDLY PRODUCTS 24050 Commerce Parkway, Suite 101 Beachwood, OH 44122	443499	NET 30	7 DAYS ARO
VENDOR NO.: 200763162 00	CONTACT: Tammy Riddle		PHONE: 216.464.5490 TOLL-FREE: 800.321.4804 FAX: 218.464.5456
LITIN PAPER COMPANY, INC. 3003 North Pacific Street Minneapolis, MN 55411	443498	NET 30	7 DAYS ARO
VENDOR NO.: 114891002 00	CONTACT: Simon Hefty		PHONE: 612.607.5700 TOLL-FREE: 888.385.4846 FAX: 612.521.9109

CONTRACT USERS. This Contract is available to State agencies and to members of the State's Cooperative Purchasing Venture (CPV) program at the same prices, terms, and conditions.

STATE AGENCY CONTRACT USE. This Contract does not prohibit State agencies from using their delegated local Purchasing authority to procure similar compostable goods from other vendors when authorized by the Acquisition Management Specialist.

AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

SPECIAL TERMS AND CONDITIONS

SCOPE. This is a Contract for Food, Beverage and Storage products – Compostable and Disposable. This Contract may be used by State agencies and members of the State's Cooperative Purchasing (CPV) program.

Contract Release: F-535(5)

PRICES. Prices shall remain firm for the initial term of the Contract. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

Price Decreases: During the life of the Contract, any or all temporary price reductions, promotional price offers, introductory

Pricing, or any other offers or promotions that provide prices lower than the prices stated in the Contract, must be given immediately to the entities eligible to purchase from the Contract. Invoices for goods ordered or shipped during the decrease or promotion, must immediately reflect such pricing.

FREIGHT/SHIPPING TERMS. Orders shall be delivered FOB Destination. Freight/shipping charges shall be prepaid by the Contract Vendor.

MAPS KLIN:

Nature Friendly Products, Contract No. 443499:

Lines 00004 through 00006: Product

ENV CODE: PB

There are no Lines 00001 through 00003

Litin Paper Company, Inc.

Line 00001: Product.

ENV CODE: PB

Line 00002: Freight/shipping charge

ENV CODE: NO

SPECIAL TERMS, CONDITIONS AND SPECIFICATIONS.

- 1. COMPOSTABLE PRODUCT MARKINGS.** All products must bear a clearly visible, easily distinguishable label or marking indicating the product's ability to be composted. The State prefers the label or marking to be green in color and to include the BPI logo. The text of the product's label or marking must include the work "compostable". The label or marking must be present on each individual item.
- 2. DELIVERY REQUIREMENTS.** Orders shall be delivered or shipped to the ordering agency's receiving dock or warehouse. In those situations in which the "deliver to" address has no receiving dock or agents, the Contract Vendor shall deliver to the person specified on the purchase order.
- 3. REJECTS.** Any products received by the purchaser that are defective or damaged in shipment shall be returned to the Contract Vendor and replaced with new products to the purchase at no cost. Any replacement orders shall be shipped at high priority as to not run out of any product needed.
- 4. ADDITIONAL PRODUCTS.** The State reserves the right to add similar additional items over the life of the Contract upon the mutual agreement of the Materials Management Division and the Contract Vendor in a fully executed amendment to the Contract.

**NATURE FRIENDLY PRODUCTS
CONTRACT NO. 443499
PRICE SCHEDULE**

LINE NO.	DESCRIPTION	UNIT	UNIT PRICE
00001	There is no Line 00001.		
00002	There is no Line 00002.		
00003	There is no Line 00003.		
00004	Hot, food container, 8 oz. PLA lined paperboard. 1,000 per case. NFP #HFC8.	Case	\$ 59.53
	Freight/shipping charge:		
	1 to 49 cases:	Case	\$ 13.77
	50+ cases:	Case	\$ 7.10
00005	Hot food container, 12 oz. PLA lined paperboard. 500 per case. NFP #HFC12.	Case	\$ 50.61
	Freight/shipping charge:		
	1 to 49 cases:	Case	\$ 8.00
	50+ cases:	Case	\$ 1.20
00006	Hot food container. 16 oz. PLA lined paperboard. 500 per case. NFP #HCF16.	Case	\$ 60.97
	Freight/shipping charge:		
	1 to 49 cases:	Case	\$ 7.00
	50+ cases:	Case	\$ 1.54

**LITIN PAPER COMPANY, INC.
CONTRACT NO. 443498
PRICE SCHEDULE**

*****ALL PRODUCTS COMPOSTABLE*****

*****ANY ORDER DELIVERED IN METRO AREA WILL NOT INCUR FREIGHT CHARGES*****

*****OUTSIDE THE METRO AREA 1-29 CASES FREIGHT CHARGE WILL BE \$9.00 PER CASE. 30+ CASES PREPAID NO FREIGHT CHARGE*****

Description	Case Count	Item #	Inner Pack	Gross (lbs)	Unit	Unit Price
Fork - Corn Starch - 200F	1000	FO-PS-6	1/1000	14.0	Case	\$ 38.60
Knife - Corn Starch - 200F	1000	KN-PS-6	1/1000	14.0	Case	\$ 38.60
Spoon - (TEA) Corn Starch - 200F	1000	SP-PS-6	1/1000	14.0	Case	\$ 38.60
Spork - Spoon and Fork Combo - 200F	1000	RK-PS-B	1/1000	14.0	Case	\$ 38.60
Fork - Individually Wrapped - 200F	750	FO-PS-I		12.0	Case	\$ 43.93
Spoon - Individually Wrapped - 200F	750	SP-PS-I		12.0	Case	\$ 43.93
Knife - Individually Wrapped - 200F	750	KN-PS-I		12.0	Case	\$ 43.93
(Assorted Set of 24) 40 packs - 200F	960	AS-PS-R	40/24	19.0	Case	\$ 45.43
Set: (Knife, Fork, Spoon) - Wrapped - 200F	250	AS-PS-6T		12.0	Case	\$ 37.60
Set: (Knife, Fork, Spoon, Napkin) - Wrapped - 200F	250	AS-PS-TN		14.0	Case	\$ 40.42
Set: (Spork, Napkin, Straw) - Wrapped - 200F	250	AS-PS-RNS		9.8	Case	\$ 25.13
Tasting Spoons - 120F: Corn Starch - GMO Free Resin - Compostable in 180 days						
Tasting Spoons 3" - 120F	3000	SP-CS-3			Case	\$ 47.68
Tasting Sporks 4.5" - 120F	3000	RK-CS-45			Case	\$ 87.24

Clamshells - Take Out: Wheat Straw or Bagasse

- Made from discarded sugarcane fiber or wheat straw
- Compostable in less than 90 days
- Custom design, sturdy and strong

Our policy is to have unbleached bagasse for these items, but at times we may only have bleached

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Description	Case Count	Item #	Inner Pack	Gross (lbs)	Unit	Unit Price
6x6x3 - Single Compt - (15 oz)	500	TO-SC-U15B	10/50	27.0	Case	\$ 48.10
7x5x2.5 - Single Compt - (20oz)	600	TO-SC-U20	12/50	30.0	Case	\$ 57.78
9x6x2.5 - Double Compt - (34oz)	500	TO-SC-U34D	10/50	38.5	Case	\$ 71.62
8x8.5x2 7/8 - Single Compt	300	TO-SC-U85-3	6/50	31.0	Case	\$ 55.78
9x9x3 - Single Compt	300	TO-SC-U9	6/50	34.0	Case	\$ 60.30
9x9x3 - Three Compt	300	TO-SC-U9T	6/50	34.0	Case	\$ 60.30
9.6x9x3 - Three Compt	250	TO-SC-96T	5/50	33.0	Case	\$ 67.14
6x6x3 - Clear Clamshell - (Corn)	240	KL-CS-6		14.0	Case	\$ 41.22
8x8x3 - Clear Clamshell - (Corn)	250	KL-CS-8		30.3	Case	\$ 69.52

Plates: Wheat Straw or Bagasse

- Made from discarded sugarcane fiber or wheat straw and Compostable in 180 days
- Good for hot and cold foods
- Great for outdoor events, restaurants and catering

Our policy is to have unbleached bagasse for these items, but at times we may only have bleached

6" Fiber Ripple Edge Plate	1000	PL-SC-U6	20/50	16.4	Case	\$ 30.36
7" Fiber Plate	1000	PL-SC-U7	20/50	23.8	Case	\$ 45.40
9" Fiber Plate	1000	PL-SC-U9	20/50	38.7	Case	\$ 75.78
9" Fiber Oval Plate	1000	PL-SC-U9O	20/50	31.0	Case	\$ 62.40
10" Fiber Plate	800	PL-SC-U10	16/50	38.2	Case	\$ 75.78
10" Fiber Three Compt Plate	700	PL-SC-U10T	14/50	33.8	Case	\$ 66.94
6" Fiber Ripple Edge Plate-Retail	800	PLRT-SC-U6	40/20	13.2	Case	\$ 30.24
9" Fiber Plate - Retail	960	PLRT-SC-U9	48/20	37.0	Case	\$ 82.54
4 oz Hot Paper/PLA Cup	1000	CU-PA-4	1/1000	13.0	Case	\$ 43.50
6 oz Hot Paper/PLA Cup	1000	CU-PA-6	20/50	19.0	Case	\$ 56.26
8 oz Hot Paper/PLA Cup	1000	CU-PA-8	20/50	23.0	Case	\$ 59.32
10 oz Hot Paper/PLA Cup	1000	CU-PA-10	20/50	26.0	Case	\$ 72.46
12 oz Hot Paper/PLA Cup	1000	CU-PA-12	20/50	28.0	Case	\$ 74.21
16 oz Hot Paper/PLA Cup	1000	CU-PA-16	20/50	33.0	Case	\$ 83.08
20 oz Hot Paper/PLA Cup	1000	CU-PA-20	20/50	35.0	Case	\$ 95.34
LID - 10-20 oz Corn Starch	1000	CUL-CS-12	20/50	12.4	Case	\$ 52.72

Description	Case Count	Item #	Inner Pack	Gross (lbs)	Unit	Unit Price
8 oz 100% PCW Paper Sleeves	1000	SL-PA-ME	20/50	15.8	Case	\$ 30.72
10-20 oz 100% PCW Paper Sleeves	1000	SL-PA-LG	10/100	16.4	Case	\$ 34.00
Trays: Wheat Straw or Bagasse						
- Made from discarded sugarcane fiber or wheat straw and Compostable in 180 days						
- Good for hot and cold foods						
6.5x5x1.5 Boat/Tray	600	TR-SC-UAR	6/100	22.8	Case	\$ 44.74
3 Compartment Tray	500	TR-SC-UT	4/125	26.1	Case	\$ 54.10
5 Compartment Tray	400	TR-SC-UF	4/100	24.1	Case	\$ 38.40
3 oz Clear Cold Cup	2500	CP-CS-3	20/125	14.0	Case	\$ 67.14
5 oz Clear Cold Cup	2000	CP-CS-5	40/50	18.5	Case	\$ 70.08
6 oz Clear Cold Cup	2000	CP-CS-6	40/50	18.5	Case	\$ 70.08
7 oz Clear Cold Cup	2000	CP-CS-7	40/50	23.5	Case	\$ 78.24
9 oz Clear Cold Cup	2000	CP-CS-9	40/50	31.7	Case	\$103.48
9 oz Squat Clear Cold Cup	1000	CP-CS-9S	20/50	22.0	Case	\$ 60.78
10 oz Clear Cold Cup	1000	CP-CS-10	20/50	22.0	Case	\$ 65.62
12 oz Clear Cold Cup	1000	CP-CS-12	20/50	23.3	Case	\$ 74.40
14 oz Clear Cold Cup	1000	CP-CS-14	20/50	24.4	Case	\$ 77.34
16 oz Clear Cold Cup	1000	CP-CS-16	20/50	28.5	Case	\$ 91.00
20 oz Clear Cold Cup	1000	CP-CS-20	20/50	33.5	Case	\$109.44
24 oz Clear Cold Cup	1000	CP-CS-24	20/50	34.8	Case	\$113.44
LID - (No Hole) - 3 to 9 oz - 110F	2000	CPL-CS-9	20/100	13.3	Case	\$ 44.98
LID - (Straw Hole) - 3 to 9 oz - 110F	2000	CPL-CS-9x	20/100	13.3	Case	\$ 44.98
LID - (Straw Hole) - 10 to 24oz	1000	CPL-CS-12	10/100	8.3	Case	\$ 29.28
LID - (Dome) 10 to 24 oz	1000	CPL-CS-12D	10/100	11.4	Case	\$ 36.66
6 ¼" Unwrapped, 0.25" diameter	10000	ST-CS-6	100/100	16.8	Case	\$ 93.88
7.9" Wrapped, 0.25" diameter	10000	ST-CS-8W	100/100	25.0	Case	\$124.54
7.7" Unwrapped, 0.25" diameter	10000	ST-CS-8	100/100	18.0	Case	\$ 99.12
7.9" Unwrapped Jumbo, 0.30" diameter	6000	ST-CS-J8	100/60	16.0	Case	\$121.38
1 oz PLA Souffle Cup - 110F	3000	CP-CS-1S	30/100	12.3	Case	\$ 62.80
2 oz PLA Souffle Cup - 110F	2000	CP-CS-2S	16/125	10.3	Case	\$ 48.84
3 oz PLA Souffle Cup - 110F	2000	CP-CS-3S	40/50	22.2	Case	\$ 68.92

Description	Case Count	Item #	Inner Pack	Gross (lbs)	Unit	Unit Price
4 oz PLA Souffle Cup - 110F	1000	CP-CS-4S	20/50	12.1	Case	\$ 36.64
LID - 2 oz PLA Souffle Cup - 110F	2000	CPL-CS-2S	16/125	6.8	Case	\$ 36.64
LID - (No Hole) - 3 to 9 oz - 110F	2000	CPL-CS-9	20/100	14.0	Case	\$ 44.98
8 oz Clear Round Deli	600	DR08	12/50	15.0	Case	\$ 62.74
12 oz Clear Round Deli	1000	DC-CS-12	20/50	21.0	Case	\$ 74.82
16 oz Clear Round Deli	1000	DC-CS-16	20/50	26.8	Case	\$ 89.02
24 oz Clear Round Deli	600	DC-CS-24	12/50	23.8	Case	\$ 75.34
LID - 8 oz Clear Round Deli	600	DR12CL	12/50	9.0	Case	\$ 35.98
LID - 12/16 oz Clear Round Deli	1000	DCL-CS-12	20/50	11.0	Case	\$ 37.68
LID - 24 oz Clear Round Deli	600	DCL-CS-24	12/50	10.5	Case	\$ 34.00
8 oz Clear Rectangle Deli	900	RD-CS-8	9/100	17.5	Case	\$ 57.18
12 oz Clear Rectangle Deli	900	RD-CS-12	9/100	20.3	Case	\$ 64.74
16 oz Clear Rectangle Deli	900	RD-CS-16	9/100	25.3	Case	\$ 86.82
24 oz Clear Rectangle Deli	600	RD-CS-24	6/100	21.8	Case	\$ 62.68
32 oz Clear Rectangle Deli	600	RD-CS-32	6/100	28.3	Case	\$ 72.96
48 oz Clear Rectangle Deli	400	RD-CS-48	4/100	27.0	Case	\$ 66.46
64 oz Clear Rectangle Deli	400	RD-CS-64	4/100	29.3	Case	\$ 72.54
LID - 8/12/16 oz Clear	900	RDL-CS-8	18/50	15.0	Case	\$ 47.82
LID - 24/32 oz Clear	600	RDL-CS-24	12/50	16.8	Case	\$ 44.56
LID - 48/64 oz Clear	400	RDL-CS-48	8/50	17.0	Case	\$ 38.14
6 oz Bagasse Bowl	1000	BO-SC-U6	20/50	16.2	Case	\$ 32.46
11.5 oz Bagasse Bowl	1000	BO-SC-U11	20/50	21.0	Case	\$ 41.08
LID - 6 oz & 16oz Bowl	500	BBL-SC-17	10/50	9.3	Case	\$ 18.40
8 oz Hot Paper/PLA Bowl	1000	BO-PA-8	20/50	19.0	Case	\$ 69.24
12 oz Hot Paper/PLA Bowl	500	BO-PA-12	20/25	14.0	Case	\$ 46.84
16 oz Hot Paper/PLA Bowl	500	BO-PA-16	20/25	17.0	Case	\$ 56.62
2 oz Bagasse Hot Cup	2000	CU-SC-U2	40/50	13.1	Case	\$ 40.86
4 oz Bagasse Hot Cup	1000	CU-SC-U4	20/50	16.0	Case	\$ 33.40
12 oz Barrel Bowl	500	BB-SC-U12	10/50	13.0	Case	\$ 29.28
17 oz Barrel Bowl	500	BB-SC-17	10/50	13.5	Case	\$ 36.66
30 oz Barrel Bowl	300	BB-SC-U30	6/50	20.2	Case	\$ 47.40

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Description	Case Count	Item #	Inner Pack	Gross (lbs)	Unit	Unit Price
LID - 12 oz Barrel Bowl	500	BBL-SC-U12	10/50	9.0	Case	\$ 15.04
LID - 6 oz & 16oz Bowl	500	BBL-SC-17	10/50	6.3	Case	\$ 18.40
LID - 6 oz & 16oz Bowl	300	BBL-SC-U30	6/50	9.8	Case	\$ 19.42

Special Order Items - Minimum Order 100 cases, Lead Time - 2 months

9.5x4.8x0.6 PLA Tray	1200	KT-08	12/100	32.6	Case	\$ 84.42
7.5x4.8x0.6 PLA Tray	1800	KT-12	18/100	38.2	Case	\$ 98.28
8.5x4.8x0.8 PLA Tray	1000	KT-16	10/100	36.6	Case	\$ 93.88
7.2x6.0x1.5 PLA Tray	1000	KT-27-1	10/100	30.5	Case	\$ 77.92
9.0x5.8x1.1 PLA Tray	500	KT-028	5/100	19.7	Case	\$ 47.68
7.8x4.8x1.0 PLA Tray	1800	KT-62	18/100	36.6	Case	\$ 95.34
10.0x7.5x1.5 PLA Tray	800	KT-65	8/100	37.32	Case	\$ 96.40
9.5x7.2x1.1 PLA Tray	500	KT-065	5/100	27.31	Case	\$ 68.68
6 Compartment Tray	400	TR-SC-S	8/50	38.0	Case	\$ 69.52
8x8x3 Three Cmpt Clear Clamshell - (Corn)	160	KL-CS-8T		15.0	Case	\$ 61.42
32 oz Salad Bowl	600	SB-CS-32	12/50	19.5	Case	\$ 83.05
LID - 32 oz Salad Bowl	600	SBL-CS-32	12/50	27.0	Case	\$ 55.82